

JUN 27 11 16 AM 1965

UNITED STATES DEPARTMENT OF JUSTICE  
WASHINGTON, D. C.

SUPPLEMENTAL REGISTRATION STATEMENT

Pursuant to Section 2 of the Foreign Agents  
Registration Act of 1938, as Amended

For Six Months Period Ending DEC 25 1965  
(Insert date)

1. (a) Name of Registrant.

JAPAN TRADE CENTER, NEW YORK #1643 ✓

(b) All other names used by Registrant during the period.

JETRO, NEW YORK WORLD'S FAIR OFFICE

(c) Address of principal office.

393 Fifth Avenue, New York, N. Y. 10016

(d) Name of person or persons in charge of principal office.

TAKESHI MARUO

3. If Registrant is a nonbusiness membership organization, state—

- (a) Approximate number of members in the United States ..... 27  
(b) Approximate number of members outside the United States ..... 450

4. (a) All persons who became partners, officers, directors, and similar officials of Registrant during the period.

Name and address of official	Date connection began	Position, office, or nature of duties
AKIO KURODA 88-30 51st Avenue Elmhurst, N. Y. 11373	July 3, 1965	Staff Member

(b) All persons who ceased to be partners, officers, directors, or similar officials of Registrant during the period.

Name and address of official	Date connection ended	Reason for ending connection
IWAO KOYAMA 161-77 86th Avenue Jamaica, N. Y. 11432	August 1, 1965	Returned to Japan
JIRO TOKUYAMA 3671 Hudson Manor Terrace Riverdale, N. Y. 10463	November 10, 1965	Returned to Japan

5. (a) All branches and local units of Registrant and all other component or affiliated groups or organizations which began to operate during the period.

Name and address of branch, unit,  
group, or organization

Nature of connection with  
Registrant

Name and address of person  
in charge

None

- (b) All branches and local units of Registrant and all other component or affiliated groups or organizations which ceased to operate during the period.

Name of branch, unit, group, or organization

Reason operations ceased

JETRO, NEW YORK WORLD'S FAIR OFFICE

New York World's  
Fair was over

6. All persons who at any time during the period were foreign principals of Registrant.

Name and principal  
address

Is person still a foreign principal  
of Registrant?

If not, give date connection  
ended

Japan External Trade  
Organization  
Kokusai Kankoo Bldg.  
1, 1-chome, Marunouchi  
Chiyoda-ku, Tokyo, Japan

Yes

7. Describe fully all activities of Registrant during the period for or in the interests of each foreign principal named under item 6.

To conduct research in matters concerning foreign trade, and publicity of the results of the above research (including matters concerning industrial design); information and publicity of industries and merchandise of Japan; expediting of trade transactions; issuing and distribution of publication on foreign trade; holding or participation in exhibitions; trade fairs and the like; or assistance in holding of or participation in the same.

See Schedule I for list of displays put on by Japan Trade Center in 1965.

8. Describe briefly all other businesses, occupations, and public activities in which Registrant engaged during the period.

None

9. Furnish the following information as to all employees and other individuals except those named under item 4, who during the period rendered any services or assistance to Registrant, with or without compensation, for or in the interests of any foreign principal named under item 6:

(a) All such employees and other individuals for whom Short Form Registration Statements (Formerly Exhibits A) have previously been filed.

Name and address of employee or other individual	Nature of any changes during period in activities for Registrant or its foreign principals	Has connection with Registrant ended?
Thomas T. Hayashi, Esq. 522 Fifth Avenue New York, N. Y. 10036	No change (Whitman, Ransom & Coulson)	The connection has not ended
Ruder & Finn, Inc. 130 East 59th Street New York, N. Y. 10022	No change	The connection has not ended

Staff Members

Takeshi Maruo	Managing Director	"
Sueaki Oda	Deputy Managing Director	"
Katsumi Shimada	In charge Market Research	"
Yoshiro Kurusu	In charge Displays & Exhibitions	"
Haruo Aoyama	In charge Accounting	"
Shinsaku Sogo	In charge Public Relations	"
Akio Suzuki	In charge Displays & Exhibitions	"
Ryoichi Moriguchi	In charge Market Research	"
Akio Kuroda	In charge Market Research and Office Management	"

(b) All such employees and other individuals for whom Short Form Registration Statements (Formerly Exhibits A) have not been previously filed.

Name and address of employee or other individual	Nature of services or assistance rendered	Has connection with Registrant ended?
<u>Employees</u>		
Thomas Kajiwara	Asst. Researcher	Connection has not ended
Brenda Scranton	Clerk	"
William Tarrant	Assistant-Display	"
Kathleen Poynter	Assistant-Public Relations	Connection ended
Genichiro Inokuma	Display advisor	Connection not ended
Tamiko Ferguson	Receptionist	"
Osamu Tahara	Clerk	"
Marilyn Secure	Telephone Operator-Receptionist	"
Nakoto Hosono	Asst. Researcher	"
Robin Miller	Secretary	Connection ended
Satoru Sampei	Asst. Bookkeeper & Secretary	"
Anne Billman	Secretary	Connection not ended
Roberta Trifon	Secretary	"
Michie Noma	Asst. Bookkeeper & Secretary	"
Robert Dailey	Asst. Researcher	"

10. Furnish the following information as to Registrant's receipts and expenditures during the period covered by this statement. The information may, if Registrant desires, be furnished for Registrant's latest semiannual fiscal period, provided the period covered is indicated and future statements are furnished on the same basis:

- (a) All amounts received during the period directly or indirectly from each foreign principal named under item 6, itemized as follows:

<i>Date funds received</i>	<i>Name of foreign principal from whom funds received<sup>1</sup></i>	<i>Purposes for which received<sup>2</sup></i>	<i>Amount received<sup>3</sup></i>
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See Schedule II

- (b) All amounts received during the period from other sources to be used directly or indirectly for or in the interests of any foreign principal named under item 6, itemized as follows: <sup>4</sup>

<i>Date funds received</i>	<i>Name of person from whom received<sup>1</sup></i>	<i>Purposes for which received<sup>2</sup></i>	<i>Amount received<sup>3</sup></i>
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None

- (c) All expenditures made during the period directly or indirectly for or in the interests of each foreign principal named under item 6, itemized as follows: <sup>4</sup>

<i>Date payment was made</i>	<i>Name of person to whom payment was made<sup>1</sup></i>	<i>Purposes for which payment was made<sup>2</sup></i>	<i>Amount of payment<sup>3</sup></i>
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See Schedule III

<sup>1</sup> Include all amounts so received, whether received as compensation, loans, contributions, subscriptions, fees, dues, subsidies, or otherwise.

<sup>2</sup> Receipts from or payments to a person amounting to less than \$200 for the period may be combined with other like amounts, provided the source or disposition of the funds, as the case may be, is clearly indicated.

<sup>3</sup> Where funds were received or paid, as the case may be, for various purposes, such purposes shall be listed in reasonable detail.

<sup>4</sup> Show separately the amount received or paid, as the case may be, for each purpose listed under the preceding column.

<sup>5</sup> Include all transfers of funds to any foreign principal.

11. (a) Speeches, lectures, talks, and radio broadcasts arranged or sponsored by Registrant or delivered by officials or employees of Registrant, during the period.

*Name of person by  
whom delivered*

*Number of speeches, lectures,  
and talks delivered*

*Number of radio broadcasts  
delivered*

See Schedule IV (2 pages)

- (b) Publications prepared or distributed by Registrant, or by others for Registrant, or in the preparation or distribution of which Registrant rendered any services or assistance, during the period. (Indicate each type of publication by an "X.")

(1) Press releases . . . . .X	(8) Circulars . . . . .X	(15) Lantern slides . . . . .
(2) News bulletins . . . . .	(9) Form letters . . . . .	(16) Still pictures . . . . .X
(3) Newspapers . . . . .	(10) Reprints . . . . .	(17) Posters . . . . .
(4) Articles . . . . .	(11) Copies of speeches, lec- tures, talks, or radio broadcasts . . . . .	(18) Photographs . . . . .X
(5) Books . . . . .	(12) Radio programs . . . . .	(19) Charts . . . . .
(6) Magazines . . . . .	(13) Radio scripts . . . . .	(20) Maps . . . . .
(7) Pamphlets . . . . .X	(14) Moving pictures . . . . .X	(21) Other publications . . . . .X

- (c) Preparation and distribution of publications referred to in answer to (b) above.

*Description of  
publication*

*By whom written, edited,  
or prepared*

*By whom printed, produced,  
or published*

*By whom  
distributed*

See Schedule V

- (d) Compliance with the filing, labeling, and reporting provisions of Section 4 of the Foreign Agents Registration Act of 1938, as amended, and Rules 400-403 thereunder.

- (1) Were copies or summaries of all communications and publications referred to in answer to (a) and (b) above filed with the Department of Justice and the Librarian of Congress? If not, explain why copies or summaries of any such communications and publications were not filed.

Ruder & Finn, Inc. advise they have complied with all requirements by filing Form No. DJ-310.

- (2) Were all such communications and publications labeled in accordance with Section 4 and Rules 400-403? If not, explain why any such communications and publications were not so labeled.

Ruder & Finn, Inc. advise they have complied with all requirements.

- (3) Were reports of the delivery, distribution, or other dissemination of all such communications and publications made to the Department of Justice in accordance with Section 4 and Rules 400-403? If not, explain why any such reports were omitted.

Ruder & Finn, Inc. advise they have complied with all requirements.

12. (a) Any changes during the period, not fully described above, in Registrant's affiliations, associations, or other connections with foreign governments, foreign political parties, or officials or agencies thereof.

*Name of government, party, or official,  
or agency thereof*

*Nature of changes during period in Registrant's  
connections therewith*

None

- (b) Any changes during the period in Registrant's pecuniary interest in or control over partnerships, corporations, associations, or other organizations or combinations of individuals.

*Name of organization or  
combination*

*Nature of changes during period in  
Registrant's ownership or other  
pecuniary interest*

*Nature of changes during period in any  
direction or control exercised  
by Registrant*

None

13. (a) Any changes during the period in the ownership of or supervision, direction or control over Registrant by any organization, group, or individual.

*Name of organization, group,  
or individual*

*Nature of changes during period in ownership,  
supervision, direction, or control*

None

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- (b) Any subsidy or other financial assistance received by Registrant during the period directly or indirectly from—

Any individual who is a citizen of, or resides in, a foreign country.

Any organization created in, or under the laws of, any foreign country or having its principal place of business in a foreign country.

Any foreign government or foreign political party, or any official or agency thereof.

*Name of person from whom subsidy or  
financial assistance received*

*Nature and amount of subsidy or  
financial assistance*

Japan External Trade Organization

appropriations based upon  
expenses required for  
operation of registrant

Japan External Trade Organization furnishes total financial support and subsidy.

14. File the following exhibits with this statement:

*Short Form Registration Statement* - File a Short Form Registration Statement, on the printed form provided therefor, for each of the following persons for whom a Short Form Registration Statement (formerly Exhibit A) has not previously been filed:

- (a) All partners, officers, directors, and similar officials of Registrant.  
See attached

- (b) All employees or other individuals who during the period rendered any services or assistance to Registrant, with or without compensation, for or in the interests of any foreign principal named under item 6.

*Exhibit B.*—File a copy of any changes during the period in the agreement, arrangement, or authorization (or if not in writing a written description thereof) pursuant to which Registrant is acting for, or receiving funds from, each foreign principal named under item 6.  
See attached

*Exhibit C.*—File an Exhibit C, on the printed form provided therefor, for each foreign principal named under item 6 for whom an Exhibit C has not previously been filed.

*Exhibit D.*—If Registrant is a nonbusiness organization, file a copy of any changes during the period in its charter, constitution, bylaws, or other instruments of organization.

*Exhibit E.*—File a copy of the agreement or arrangement (or if not in writing, a written description thereof) between the Registrant and each business firm or other organization named under item 11 (c), and copies of all changes during the period in similar contracts previously filed.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in Exhibit A insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

Takeshi Maruo  
(Signature)  
Takeshi Maruo

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths, by a majority of those partners, officers, directors, or persons performing similar functions who are in the United States. If no such person is in the United States, the statement shall be signed and sworn to by the duly authorized representative of the Registrant.)

(Signature)

(Signature)

(Signature)

Subscribed and sworn to before me at New York, New York

this 27<sup>th</sup> day of January, 1966

Arlene M. Ursini  
(Signature of notary or other officer)

My commission expires March 30, 1967  
ARLENE M. URSINI  
Notary Public, State of New York  
No. 24-4057835 Qual. in Kings Co.  
Cert. filed in New York County  
Commission Expires March 30, 1967



JAPAN TRADE CENTER, NEW YORK #1643

SCHEDULE I-ITEM 7

<u>DATE</u>	<u>NAME OF SHOW</u>	<u>PLACE</u>
June	Panasonic Show	Japan Trade Center New York
September	Yamaha Show	"
October	Industrial Sewing Machine Show	"
	Japan Food Show	"
	Southeastern Fair	Atlanta, Georgia
November	Toyota Automobile Show	Japan Trade Center New York
December	Japan Camera Show	"
	Yashica Show	"

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The purpose of these shows was to promote sales  
of Japanese exports in the United States Markets.

JAPAN TRADE CENTER #1643  
SCHEDULE II  
FINANCIAL REPORT - FOREIGN REGISTRATION

DETAIL OF REMITTANCES BY MONTH ----- July to December, 1965

<u>DETAIL</u>	<u>JULY</u>	<u>AUGUST</u>	<u>SEPTEMBER</u>	<u>OCTOBER</u>	<u>NOVEMBER</u>	<u>DECEMBER</u>	<u>TOTAL</u>
Remittance from JETRO Tokyo	\$82,059.01	\$45,904.87	\$70,695.36	\$79,438.10	\$147,082.52	\$12,363.07	\$437,542.93

## JAPAN TRADE CENTER #1643

## SCHEDULE III

## DETAILS OF PAYMENTS BY MONTH

July to December, 1965

ITEM	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
Building Rent	\$ 7,459.17	\$ 6,859.17	\$ 6,859.17	\$ 6,859.17	\$ 6,859.17	\$ 7,459.17
Salaries & Taxes (Staff Members)	14,589.74	13,622.89	13,582.67	13,979.01	12,568.16	15,341.93
Salaries & Taxes (Local Employees)	4,518.27	4,112.00	4,128.97	4,179.90	4,209.56	7,263.19
Lawyer's Fee	750.00	1,500.00	750.00	-	750.00	1,500.00
Show Expenses	81.64	728.63	2,136.64	2,119.43	1,924.66	2,898.61
Public Relations (Ruder & Finn, Inc)	8,000.00	4,000.00	4,000.00	8,760.00	16,537.76	4,000.00
Public Relations (Others)	2,599.95	3,867.40	2,003.65	3,615.96	6,046.78	1,400.33
Marketing Research	-	3,500.00	1,000.00	14,150.00	2,500.00	20,700.00
Conferences & Meetings	594.34	953.43	320.60	321.16	200.28	678.44
World's Fair Expenses	12,114.28	13,121.60	24,517.57	9,079.12	54,113.13	3,473.26
Others	1,976.81	3,683.11	1,833.33	6,537.01	4,832.38	5,997.13
TOTAL	<u>\$52,684.20</u>	<u>\$55,948.23</u>	<u>\$61,132.60</u>	<u>\$69,600.76</u>	<u>\$110,541.88</u>	<u>\$70,712.06</u>

TOTAL

CONTENTS

42,355.02

83,684.40

Ten Staff Members

28,411.89

Eleven Employees

5,250.00

Refer to Attached Sheet

9,889.61

Camera Show,  
Second Int'l Trade & Travel Show, Atlanta, Ga.

45,297.76

Refer to Attached Sheet

19,534.07

" " "

41,850.00

" " "

3,068.25

116,418.96

24,859.77

Refer to Attached Sheet

\$420,619.73

JAPAN TRADE CENTER #1643

SCHEDULE III(A)

ITEMIZED LIST OF EXPENDITURES BY MONTH (OTHERS)

July to December, 1965

<u>ITEM</u>	<u>JULY</u>	<u>AUGUST</u>	<u>SEPTEMBER</u>	<u>OCTOBER</u>	<u>NOVEMBER</u>	<u>DECEMBER</u>	<u>TOTAL</u>
Business Trip	\$ 54.60	-	-	\$ 259.23	-	-	\$ 313.83
Stationeries & Office Supplies	347.98	\$ 537.50	\$ 567.34	471.48	\$ 87.34	\$ 327.96	2,339.60
Materials (Sub- scriptions)	884.75	1,071.48	236.14	3,168.47	1,738.02	475.29	7,574.15
Postage, Telephone, Telex & Telegrams	268.87	1,816.90	679.62	152.41	1,368.08	658.41	4,944.29
Taxi Fares & Parking Fees	184.90	184.55	120.53	231.65	206.90	82.05	1,010.58
Sample Collection	-	-	-	2,048.35	1,135.53	4,353.99	7,537.87
Trucking, Rubbish Hauling, Etc.	235.71	72.68	229.70	205.42	296.51	99.43	1,139.45
 TOTAL	<u>\$1,976.81</u>	<u>\$3,683.11</u>	<u>\$1,833.33</u>	<u>\$6,537.01</u>	<u>\$4,832.38</u>	<u>\$5,997.13</u>	<u>\$24,859.77</u>

JAPAN TRADE CENTER #1643SCHEDULE III(B)RETAINER

July to December, 1965

Payee: WHITMAN, RANSOM & COULSON  
 522 Fifth Avenue  
 New York, New York 10036

JULY:	For May 1965	\$ 750.00
AUGUST:	For June and July 1965	1,500.00
SEPTEMBER:	For August 1965	750.00
NOVEMBER:	For September 1965	750.00
DECEMBER:	For October and November 1965	<u>1,500.00</u>
	TOTAL	\$ <u>5,250.00</u>

PUBLIC RELATIONS EXPENSES

July to December, 1965

Payee: RUDER & FINN, INC.  
 130 East 59th Street  
 New York, New York 10022

JULY:	P.R. Services for June & July 1965	\$8,000.00
AUGUST:	P.R. Services for August 1965	4,000.00
SEPTEMBER:	P.R. Services for September 1965	4,000.00
OCTOBER:	P.R. Services for October 1965	4,000.00
	Reprinting Charges (3 kinds of Booklets)	4,760.00
NOVEMBER:	P.R. Services for November 1965	4,000.00
	P.R. Expenses from April to June 1965 (Sept 3, 1965 Inv. #15642)	4,872.73
	P.R. Expenses from July & August 1965 (Oct. 19, 1965 Inv. #16263)	3,804.11
	P.R. Expenses for September 1965 (Nov. 3, 1965 Inv. #16527)	611.17
	Reprinting Charges of Booklet and Shipping Charges (Nov. 8, 1965 Inv. #16639)	3,249.75
DECEMBER:	P.R. Services for December 1965	<u>4,000.00</u>
	TOTAL	\$ <u>45,297.76</u>

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## P.R. Expenses (Cont.)

Payee: OTHERS (Except Ruder &amp; Finn, Inc.)

JULY:	P.R. Expenses for Atlanta Gift Show	\$ 539.12
	Business Trip	54.60
	Postage	200.00
	Messenger Service	63.40
	Stationery	168.10
	Shipping Charges	154.07
	Production Fee (Documentary Film of N.Y.W.F)	921.00
	Advertising Product Charge	174.01
	Miscellaneous	<u>325.65</u>

TOTAL \$2,599.95

AUGUST:	P.R. Expenses for Atlanta Gift Show	\$ 239.68
	Advertising (July 2, New York Times Mag.)	1,240.00
	Business Trips	460.38
	Telephone Charges	450.00
	Postage	200.00
	Messenger Service	113.35
	Trucking Charges	230.22
	Taxi Fare	114.40
	P.R. Display Materials	499.00
	Meeting Expenses	282.91
	Miscellaneous	<u>37.46</u>

TOTAL \$3,867.40

SEPTEMBER:	P.R. Expenses (Hoschild Kohn Dept. Store, Baltimore)	\$ 904.58
	P.R. Expenses (Second International Trade and Travel Show, Atlanta, Ga.)	481.45
	Business Trips	162.98
	Telephone Charges	100.00
	Postage	200.00
	Miscellaneous	<u>154.64</u>

TOTAL \$2,003.65

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## P.R. Expenses (Cont.)

OCTOBER:	P.R. Expenses (Hoschild Kohn Dept. Store, Baltimore)	\$ 1,720.29
	P.R. Expenses (Second International Trade and Travel Show, Atlanta, Ga.)	161.50
	Business Trip	144.07
	Taxi Fare	131.80
	Postage	200.00
	Messenger Service	58.30
	Trucking Charges	237.00
	Flower Arrangement Demonstration Expenses	150.00
	Miscellaneous	213.00
	Subscriptions	<u>600.00</u>
	TOTAL	\$ <u><u>3,615.96</u></u>
		<del># 3615.96</del>
NOVEMBER:	P.R. Expenses (Bam Berger Dept. Store, N.J.)	\$ 3,992.45
	P.R. Expenses (Japan Six Big City Exhibit at Chicago)	1,000.00
	Business Trips	167.29
	Telephone & Telex Charges	247.01
	Postage	200.00
	Messenger Service	62.65
	Taxi Fare	121.15
	Subscription	113.30
	Miscellaneous	<u>142.93</u>
	TOTAL	\$ <u><u>6,046.78</u></u>
DECEMBER:	P.R. Expenses (Bam Berger Dept. Store, N.J.)	\$ 381.25
	Postage	200.00
	Telephone Charges	300.00
	Christmas Cards	113.08
	Subscription	100.00
	Messenger Service	35.55
	Trucking Charge	97.52
	Meeting Expenses	130.08
	Miscellaneous	<u>42.85</u>
		\$ <u><u>1,400.33</u></u>
	GRAND TOTAL	\$ <u><u>19,534.07</u></u>



## JAPAN TRADE CENTER #1643

SCHEDULE III(C)MARKET RESEARCH FEES

July to December, 1965

<u>MONTH</u>	<u>CONTENT</u>	<u>PAYEE</u>	<u>AMOUNT</u>
AUGUST	Undertaking Current Industry	IRM (U.S.A.) Inc.	\$ 1,000.00
	Inorganic Pigments in the United States	Chemical Marketing & Research Co.	<u>2,500.00</u> \$ 3,500.00
SEPTEMBER	Footwear, Umbrella, Frame, Scissors & Shears	IRM (U.S.A.) Inc.	\$ 1,000.00
OCTOBER	TV Set & Picture Tubes	Industrecon Associates, Inc.	\$ 1,000.00
	Glass Deads, Ampules, Vinyl Tiles, Wall Paper, Safety Razor Blades, Watch Bands	IRM (U.S.A.) Inc.	3,500.00
	Paint in the U.S.	Margolis Marketing & Research Corp.	2,150.00
	Household Electric Appliances	IRM (U.S.A.) Inc.	2,500.00
	Fiberboard	IRM (U.S.A.) Inc.	2,500.00
	Metallic-Alloy Type Permanent Magnets	Industrecon Associates, Inc.	<u>2,500.00</u> \$14,150.00
NOVEMBER	Ceramic Sanitary Ware	IRM (U.S.A.) Inc.	\$ 2,500.00

MARKET RESEARCH FEES

July to December, 1965  
(Cont.)

<u>MONTH</u>	<u>CONTENT</u>	<u>PAYEE</u>	<u>AMOUNT</u>
DECEMBER	Timepieces	IRM (U.S.A.) Inc.	\$ 2,500.00
	Electric Communication Equipment	IRM (U.S.A.) Inc.	2,500.00
	Electric Measuring Instrument	Industrecon Associates, Inc.	2,500.00
	Flatwear, Umbrella, Gas Lighter	Industrecon Associates, Inc.	5,325.00
	Mosaic Tile	IRM (U.S.A.) Inc.	1,875.00
	Inorganic Pigment	Chemical Marketing & Research Co.	2,500.00
	Imported Non-Electric Guitars	Laurence J. Jaffe Associates, Inc.	1,000.00
	Color and Black & White TV Sets & Picture Tube	Industrecon Associates, Inc.	1,000.00
	Transceivers	Industrecon Associates, Inc.	1,000.00
	Vinyl Tile	IRM (U.S.A.) Inc.	500.00
	TOTAL		<u>\$20,700.00</u>
			<u><u>\$41,850.00</u></u>

JAPAN TRADE CENTER, NEW YORK

SCHEDULE IV-ITEM 11(a)

SPEECHES

June 26, 1965 - December 25, 1965

1. June AN APPROACH TO FACTS AND MYTHS ON JAPAN  
Singer Bowl, World's Fair  
New York
2. July CHALLENGES OF ECONOMIC AND SOCIAL CHANGE  
International Study and Research Institute, Inc.  
New York
3. August COLORADO DAY  
The New York World's Fair  
New York
4. August INTERNATIONAL PUBLIC RELATIONS  
Denver Convention of Public Relations  
Society of America  
Colorado
5. September TRAFFIC IN JAPAN  
Mid-Hudson Traffic Club  
Poughkeepsie, New York
6. September JAPAN'S PARTICIPATION IN THE SOUTHEASTERN FAIR  
Georgia Department of Industry & Trade  
Atlanta, Ga.
7. September MARKETING IN JAPAN  
Emory University  
Atlanta, Ga.
8. October PASSENGER AND FREIGHT TRAFFIC IN JAPAN  
Metropolitan Traffic Association of New York  
New York
9. October DIFFERENT CUSTOMS OF EAST AND WEST  
Metropolitan Traffic Association of New York  
New York
10. October JAPAN'S FOREIGN TRADE  
Foreign Trade and Economic Writers  
New York

## SPEECHES (Continued)

11. November JAPAN'S BOOMING ECONOMY  
International Relations Club of St.  
John's University  
New York
12. December TRADE WITH JAPAN  
World Trade Association of the Greater  
Newark Chamber of Commerce  
New Jersey

### SUMMARY OF CONTENTS

Primarily, those speeches listed on the separate sheet have emphasized either one or two, or all of the following themes, depending upon the type of audience, the type of occasion, as well as the length of time given for a speech.

#### THEMES:

1. The closeness which now exists between Japan and the United States.

This favorable situation has been brought about by:

- 1) people to people contact
- 2) mass communications
- 3) mutually profitable economic relations

2. Japan-United States trade relations:

- 1) New facts and figures concerning Japan-U.S. trade to interpret and illustrate mutually profitable economic relations, generally known as "Partners in Progress."
- 2) What and how much Japan purchases from the United States, and vice versa.

3. Further better understanding of Japanese, as well as Asian ways of thinking and doing things among American people so that those who are interested in doing business in and with Japan and other Asian nations may be helped in acquiring needed background information for successful ventures. Such background information includes:

- 1) Japan's economic growth and underlying factors
- 2) Living standard and wages in Japan
- 3) Oriental understanding of public relations
- 4) Importance of trade fairs
- 5) Myths versus reality about Japan
- 6) Marketing in Japan and Asia
- 7) Passenger and freight traffic situation in Japan

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SCHEDULE V-ITEM 11(c)

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Registration #1643 ✓

REGISTRATION SECTION

EXHIBIT B

The underlined portions of the attached copies of pages of "The Law Concerning Japan External Trade Organization" indicate the revisions made as of April 18, 1965. (Exhibit B, Pages 1-2).

Such revisions are contained in the following chapters of the Law:

Chapter 1 - General Provisions (Capital)  
Article 4, Paragraphs 2 and 3.

Chapter 1 - General Provisions (Capital)  
Article 4, Paragraph 4 - "the Paragraph 1 above" . . . .

Chapter 2 - President, Vice President, Director  
Auditor, etc. Article 8 "seven (7)" . . . .

Chapter 2 - Article 18 (Administrative Counsel  
Committee) Paragraph 4 "fifteen (15)".

Copy of sections of the old law which these revisions supersede are also attached (Exhibit B(a), Page 3)

**EXHIBIT B****JAPAN TRADE CENTER #1643**

Revisions made in "The Law Concerning  
Japan Trade External Organization"  
Effective April 18, 1965

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for the funds stipulated in the **Item 4, Paragraph 1** of the **Article 11** of the **Law concerning the Funds for Economic Groundwork and The Funds for Special Corporations (Law No. 169, 1958)**, in accordance with the provisions of the **Item 4, Article 10** of the same law.

2. The Government may invest an additional fund in JETRO within the scope of amount decided on the budget when it is recognized to be necessary.

3. If an investment by the Government under the provisions of the above paragraph is made, JETRO shall increase its capital depending on the amount of additional investment.

4. With respect to the funds provided for in the **Paragraph 1** above, they have to be regulated in accordance with the provisions of the law stipulated in the same paragraph.

(Registration)

**Article 5-1.** JETRO must be registered in accordance with the provisions stipulated in the **Cabinet Order**.

2. The subject required to be registered in pursuance of the provisions of the above paragraph shall have a legal validity to confront with the third person merely after its registration, but not before.

(Limitation of Use of Name)

**Article 6.** No one except JETRO is granted to use the name of Japan External Trade Organization.

(Application of Civil Code)

**Article 7.** The provisions of the **Article 44** (Capacity of Juridical Person to commit Illegal Acts) and the **Article 50** (Address of Juridical Person) of the **Civil Code (Law No. 89, 1896)** shall be applied *mutatis mutandis* to JETRO.

**Chapter 2. President, Vice-President, Director, Auditor, etc.**

(President, Vice-President, Director and Auditor)

**Article 8.** JETRO shall have one President, one Vice-President, Directors not exceeding seven (7) and Auditors not exceeding two (2) as its executive officers.

(Duties and Limits of Competence of President, Vice-President, Director and Auditor)

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**(Limitation of Rights of Representation)**

**Article 16.** Neither the President nor the Vice-President shall be empowered to represent JETRO concerning a matter, in which his interests may be in conflict with those of JETRO. In such a case, the Auditor shall represent JETRO.

**(Designation of Representative)**

**Article 17.** The President may designate from among the directors or the members of the staffs of JETRO his representative who shall be empowered to perform every juridical or non-juridical matter concerning the business affairs at the main office or the branch office of JETRO.

**(Administrative Counsel Committee)**

**Article 18-1.** JETRO shall maintain the Administrative Counsel Committee.

2. The Administrative Counsel Committee shall, in compliance with the President's inquiry, conduct an investigation of, and deliberate on, the important matter regarding the management of business affairs of JETRO.

3. The Administrative Counsel Committee may express its opinion to the President with respect to the matter mentioned in the above paragraph.

4. The Administrative Counsel Committee shall consist of members not exceeding fifteen (15).

5. A member of the committee shall be appointed by the President from among the persons of learning and experience in the international trades, with approval of the Minister of International Trade and Industry.

6. The term of office of a member of the committee shall be two (2) years.

7. A member of the committee shall be eligible for reappointment.

**(Obligation to Keep Secret)**

**Article 19.** The President, the Vice-President, the Director, the Auditor, the member of the staffs, the member of the Administrative Counsel Committee of JETRO, or the person who has ever been held any of the positions mentioned above, must not divulge nor make fraudulent use of the secret matter acquired in connection with his duty.



## EXHIBIT B(a)

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Portion of the old law concerning Japan Trade External Trade Organization, which was revised as of April 18, 1965.

(Capital)

✓ Article 4. The capital of JETRO shall be two billion yen, the full amount of which shall be invested by the Government, after being appropriated as the funds stipulated in Item 4, Paragraph 1 of Article 11 of the Law Concerning the Funds for Economic Groundwork and the Funds for Special Corporations (Law No. 169, 1958), in accordance with the provisions of Item 4 of Article 10 of the same law.

2. With respect to the funds provided for in the above paragraph, the law mentioned in the same paragraph shall apply.

(President, Vice-President, Directors and Auditors)

Article 8. JETRO shall have one President, one Vice-President, Directors not exceeding six, and Auditors not exceeding two.

(Consultative Committee on Management)

Article 18. The Consultative Committee on Management shall be established within JETRO.

2. The Committee shall, upon request of the President, conduct investigation of and deliberate on important matters concerning the management of the affairs of JETRO.

3. The Committee may express its views to the President concerning the matters mentioned in the above paragraph.

4. The Committee shall consist of not more than twelve members.